

## **2.4.1 MINIMUM REQUIREMENTS**

- I. 2.4.1.2 The bidder hereby certifies that the company is registered with the United States Department of Health & Human Services under the Federal Food, Drug, and Cosmetics Act (21 U.S.C 301 et seq.) and its products are in compliance with Federal regulations issued pursuant to P.L.. 100-237.

**RESPONSE: Mead Johnson & Company, LLC certifies that it is registered with the United States Department of Health & Human Services under the Federal Food, Drug, and Cosmetics Act (21 U.S.C 301 et seq.) and its products are in compliance with Federal regulations issued pursuant to P.L.. 100-237.**

- II. 2.4.1.3 The Respondent must describe its current Indiana distribution network and the strategies and tactics that will be taken to accomplish the level of distribution needed to serve Indiana WIC's infant population. Details must include a list of wholesale distributors including mailing address, phone number, email address, and point of contact.

**Response: Mead Johnson has a well-established distribution network in the State of Indiana and will supply sufficient quantities to meet the contractual obligations.**

**Sales of infant formula to the food trade is supported by Mead Johnson's Retail Sales Organization, which includes headquarter-level field sales management and home office support staff with a toll-free number available to all infant formula customers, including national chains, regional chains, and independent wholesalers.**

**Purchase orders are received from direct customers via mail, phone, fax or electronic transmission and processed by Mead Johnson's Retail Customer Supply Chain support staff for immediate shipment. Product is shipped freight prepaid via truck from one of four Mead Johnson Distribution Centers. A listing of distribution centers follows:**

**Mt. Vernon**  
3101 Highway 62 East  
Mt. Vernon, IN 47620  
Ph: 812-833-3846

**Zeeland**  
750 E. Riley Street  
Zeeland, MI 49464  
Ph: 616-772-1780

**Myerstown**  
60 Central Blvd  
Myerstown, PA 17067  
Ph: 717-883-3915

**Las Vegas**  
4800 E Tropical Pkwy  
North Las Vegas, NV 89115  
Ph: 702-800-8648

**If selected as the successful bidder, your Mead Johnson WIC Business Team Manager will work closely with Mead Johnson's Retail Sales Organization to ensure that product is on retail shelves prior to the contract start date of October 1, 2023. For additional reference, we have included a list of wholesalers and distribution centers that service the State.**

- III. 2.4.1.4 The Respondent's current nationally published wholesale price list(s) effective on the day of the bid opening for each type and form of infant formula submitted within the bid. The lists must be included in the Proposal. The Respondent must include narrative information about each product including efficacy, container size, container description.

**Response:** Attached is Mead Johnson's nationally published wholesale price list effective the day of the bid opening.

**Enfamil Infant (*Primary Formula Being Bid*)** is a 20 Cal/fl oz milk-based, iron-fortified, routine formula for full-term infants 0-12 months. Enfamil Infant is available in 12.5 oz powder can, 13 fl. oz concentrate can and 32 fl. oz ready-to-use bottle bottles.

**Enfamil ProSobee** is a 20 Cal/fl oz soy-based formula for the routine feeding of infants with feeding issues resulting from sensitivity to milk-based formula. Enfamil ProSobee is for babies with sensitive tummies when a soy formula is preferred. Enfamil ProSobee is lactose-free. Enfamil ProSobee is available in 12.9 oz powder can, 13 fl. oz concentrate can and 32 fl. oz ready-to-use bottle bottles.

**Enfamil Gentlease** is a milk-based infant formula with partially broken-down proteins designed to reduce fussiness, gas, and crying within 24 hours. Enfamil Gentlease is available in 12.4 oz powder can.

**Enfamil A.R.** is a 20 Cal/fl oz, thickened, milk-based infant formula clinically proven to reduce spit-up by 50% in 1 week (in 1 week while still providing complete nutrition for baby's first year). Enfamil A.R. is available in 12.9 oz powder can.

**Enfamil Reguline** is a 20 Cal/fl oz infant formula specifically designed to help support gut health and promote soft, comfortable stools in 1 week (Proven in Enfamil® Infant formula). Enfamil Reguline is available in 12.4 oz powder can.

Information on all other Mead Johnson products including efficacy, container size and container description can be found online at: <https://hcp.meadjohnson.com/s/>

- IV. 2.4.1.5 The Respondent must subcontract with another manufacturer to supply soy-based infant formula if the Respondent does not produce it. The Respondent is required to pay the State agency a rebate on the soy-based infant formula supplier by the subcontractor that is issued by the State agency per 7 C.F.R. 246.16a(c)(2)(i).

**Response:** No subcontractor required as Mead Johnson manufactures a soy-based infant formula.

# Mead Johnson's Indiana Wholesale Distributors

DISTRIBUTOR	ADDRESS	CITY	STATE	ZIP	Point of Contact	EMAIL ADDRESS	PHONE
ABC (AMERISOURCEBRN)	1001 West Taylor Road	Romeoville	IL	60446-4265	Tom Gunderman	Tgunderman@amerisourcebergen.com	815-221-3600
Supervalu DC 11	5020 Investment Drive	Ft. Wayne	IN	46808	Timothy J DeBonis	Timothy.j.debonis@supervalu.com	952-932-2123
Supervalu DC 61	2811 N Lincoln Avenue	Urbana	IL	61802	Timothy J DeBonis	Timothy.j.debonis@supervalu.com	952-932-2123
CVS	2800 Enterprise Street	Indianapolis	IN	46219-1103	Stacey Schwartz - Formula Buyer	Stacey.Schwartz@CVSCaremark.com	317-353-1458
Laurel Grocery	1270 Highway 192 East	London	KY	40741-3106	Eileen Murray	emurray@laurelgrocery.com	606-878-6601 ext 1124
McKesson Drug DC 144	1995 McKesson Street	Aurora	IL	60502-7703	Linda Johnson	linda.johnson@mckesson.com	630-429-2000
Central Grocers Inc	2601 Ellis Road	Joliet	IL	60433-8506	Larry Filpi	LFilpi@central-grocers.com	847-288-8825
Value Wholesale	15188 West 8 Mile Road	Oak Park	MI	48237-3007	Denise Shabo	denise@valuewholesale.com	248-967-2900
J Winkler & Sons, Inc.	HWY 62 E	Dale	IN	47523-9384	Stephanie Brinkman	stephanieb@winklerinc.com	812-224-2936
Affiliated Food Coop- Midwest	PO Box 1067	Norfolk	VA	68702	Chris Banta/Buyer	cbanta@affmidwest.com	402-371-0555
Cardinal Distribution	2353 Prospect Drive	Aurora	IL	60502-9418	Andrew Jackson	andrew.jackson@cardinalhealth.com	630-236-2700
ABC WHITESTOWN	4860 INDIANAPOLIS ROAD	WHITESTOWN	IN	46075-9533	Tom Gunderman	Tgunderman@amerisourcebergen.com	815-221-3600
ABC WILLIAMSTON	ONE INDUSTRIAL PARK DRIVE	WILLIAMSTON	MI	48895-1604	Tom Gunderman	Tgunderman@amerisourcebergen.com	815-221-3601
CARDINAL HEALTH AUR DC 15	1571 NORTH STATE ST	GREENFIELD	IN	46140-1066	Elizabeth Quiros	GMB-MRP312@cardinalhealth.com; elizabeth.quiros@cardinalhealth.com	614 757 1248
CARDINAL HEALTH AUR DC 15	4433 MILLER ROAD STE 102	FLINT	MI	48507-1123	Elizabeth Quiros	GMB-MRP312@cardinalhealth.com; elizabeth.quiros@cardinalhealth.com	615 757 1248
CARDINAL HEALTH AUR DC 15	945 N EUCLID ROAD	BAY CITY	MI	48706-2400	Elizabeth Quiros	GMB-MRP312@cardinalhealth.com; elizabeth.quiros@cardinalhealth.com	616 757 1248
HENRY SCHEIN INC	5315 WEST 74TH STREET, BLDG 138	INDIANAPOLIS	IN	46268-5136	Violet Januszkyk	Violet.Januszyk@hennyschein.com	631 843 5500 ext 2226261
JETRO CASH & CARRY STORE 42	1030 WEST DIVISION STREET	CHICAGO	IL	60642-4205	Jeff Fesinstine	jfesinstine@jetro.com	718-559-4266
MCKESSON DRUG DC 8132	38220 PLYMOUTH RD	LIVONIA	MI	48150-1050	Yasmine Javeed	Yasmine.javeed@mckesson.com	973 446 5846
MDV SPARTAN NASH BLOOMINGTON 3	3863 WEST VERNAL PIKE	BLOOMINGTON	IN	47404-2535	Matthew Boerner	Matthew.Boerner@spartannash.com	803-466-2930
SAVE A LOT YORKTOWN	2301 NORTH PRIORITY WAY	YORKTOWN	IN	47396-9804	Dave Gorman (DC Mgr)	Dave.W.Gorman@savealot.com	317-281-2641
SUPERVALU OGLESBY 48	501 NORTH MALLICK ROAD	OGLESBY	IL	61348-9001	Karen Pittman	Karen.T.Pittman@supervalu.com	804-746-6208



# PRICE LIST CATALOG

Retail and Drug Wholesale  
Channel of Distribution

May 2023  
v1

Mead Johnson & Company, LLC  
Evansville, IN 47721 U.S.A.

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All references to "MJN" in these terms and conditions mean Mead Johnson & Company, LLC.  
All references to "Customer", "you" or "your" mean the retailer purchasing products from MJN.

1	ORDERING METHODS	
1.1	Orders for MJN products may be placed by:	
	1.1.1 Calling Customer Service at the following toll-free number. Please have your customer number available.	
	Retail Accounts	1-800-318-7269 (7:30 am to 4:00 pm Central Time)
	Drug Wholesale Accounts	1-800-524-1526 (7:30 am to 4:00 pm Central Time)
1.2	Mailing your purchase orders to:	
	Retail Accounts:	Mead Johnson & Company, LLC Attn: Customer Service (B310) 2400 W. Lloyd Expressway Evansville, IN 47721-0001
	Drug Wholesale Accounts:	Mead Johnson & Company, LLC Attn: Customer Service (B527) 2400 W. Lloyd Expressway Evansville, IN 47721-0001
1.3	Transmitting your orders electronically. MJN currently supports the ANSI X-12 EDI Standards. Please call Customer Service using the above toll-free numbers if you are not currently set up to transmit orders.	
1.4	Faxing your orders to Customer Service using the fax numbers below. Please use a cover sheet giving us your name, department, telephone number (including extension), and FAX number in case it is necessary to verify the order.	
	Retail Accounts	1-800-318-6890
1.5	Emailing your Purchase Orders. Call your Customer Service Representative at 1-800-318-7269 to set up the appropriate email ordering protocol.	

2	SYMBOLS USED IN THIS PRICE LIST			
	btl(s)	Bottle(s)	™	Trademark
	Cal	Calorie	®	Registered Trademark
	fl oz	Fluid Ounce	NDC	National Drug Code
	g	Gram	UPC	Universal Product Code
	lb(s)	Pounds	GTIN	Global Trade Item Number
	mL	Milliliter		
	oz	Ounce		
	Note:	Shaded areas indicate revisions and additions made, including new products, new size, or pricing adjustment.		
		Red indicates pending product discontinuation.		

## Reckitt's TERMS AND CONDITIONS OF SALE

### 1. ACCEPTANCE:

These terms and conditions (including those set forth in the Sales Addendum attached hereto) apply to the sale of any goods by RB Health (US) LLC, Mead Johnson & Company LLC, and Reckitt Benckiser LLC or any Affiliates ("Seller") to Purchaser. These terms and conditions shall apply to all current purchase orders, and to all subsequent purchase orders received by Seller from Purchaser, whether received by mail, by telephone, or by electronic means, from the date of the receipt of these terms and conditions until such time as a revised edition of these terms and conditions is received by Purchaser. Notwithstanding anything to the contrary contained herein, if Seller and Purchaser have executed a master purchase agreement that governs the purchase and sale of the goods in issue, the terms of such master agreement shall be controlling and shall take precedence over these terms, conditions, and instructions with approval of the RB Chief Customer Officer. Purchaser acknowledges reading this and understands and accepts these terms and conditions herein set forth to the exclusion of all other terms and conditions unless expressly accepted in writing by the Seller. By submitting a purchase order, Purchaser will be deemed to have irrevocably accepted these terms, notwithstanding any additional or different terms, conditions, or instructions communicated by Purchaser in its purchase order or any other document or electronic communication, and no such additional or different terms, conditions or instructions shall constitute any part of the contract of sale resulting from Seller's acceptance of a purchase order from Purchaser. If the Purchaser's order or any other communication from Purchaser is inconsistent with these terms and conditions, Seller's acceptance of the Purchaser's order shall be strictly limited to these terms and such acceptance shall be deemed a rejection of any additional or different terms, conditions, or instructions communicated by Purchaser in its purchase order or otherwise, except for the Reckitt U.S. Distribution Policy, which remains in full force and effect. Purchaser will be deemed to have accepted these terms and conditions unless Purchaser immediately notifies Seller to the contrary in writing. In addition to the foregoing, Purchaser's acknowledgment of receipt of the products ordered shall constitute an irrevocable acceptance of these terms and the withdrawal of any additional or different terms, conditions or instructions communicated by Purchaser in a purchase order or other document or electronic communication. Orders that do not originate from approved Purchaser; do not conform to current Seller volume or pricing policies or contain terms which conflict with these conditions shall be considered rejected without further notice to the originator. In the event of a shortage of Goods, Seller reserves the right to allocate available goods among customers in its own discretion. There are no representations or warranties made by the Seller with respect to the goods upon which the Purchaser has relied in entering into this agreement. **SELLER HEREBY DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO THE WARRANTIES OF QUALITY, PERFORMANCE, MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.** Seller reserves the right to modify these terms and conditions as deemed necessary and without prior notification to the Purchaser. These terms constitute and contain the entire understanding and agreement of the parties with respect to the subject matter hereof and cancel and supersede any and all prior negotiations, correspondence, understandings and agreements, whether oral or written, between the parties respecting the subject matter hereof, except for the terms of Reckitt's U.S. Retail Distribution Policy which shall first control in the event of a conflict with any of these terms and conditions of sale. These terms may be amended, modified or supplemented only by a written instrument executed by both Purchaser and a duly authorized officer of Seller.

### 2. CANCELLATION OF ORDERS:

Seller reserves the right to refuse any cancellation. Without limiting the rights of Seller in the previous sentence, no cancellation will be accepted for an order of goods with special requirements not normally stocked by Seller, or if the manufacture of such goods is in the process of being completed. No cancellation of any order will be effective unless in writing and then only upon acceptance by Seller. Orders for non-current goods or exceptional runs for current goods are custom orders and as such cannot be canceled or returned by Purchaser except upon Seller's prior written approval. Seller reserves the right to charge back to Purchaser all costs incurred as result of the cancellation or return of such custom orders, including, without limitation, the charges applicable to return goods.

### 3. PRICES:

All prices quoted in Seller's price list, schedules and quotations are subject to revision and increase without notice. All prices have been calculated with specific reference only to the obligations expressly undertaken and the warranties and representations expressly made by Seller herein. Goods are not supplied by the Seller on approval or sale or return basis. In the event shipment is made hereunder in multiple lots, payment for each lot received shall be made in accordance therewith.

#### 4. TERMS OF PAYMENT:

The terms of payment for all products is net 30 days from date of invoice, FOB destination, unless otherwise agreed by the parties and noted on the purchase order. Purchaser shall pay all invoices via electronic payment such as ACH or wire transfer or other agreed upon method of electronic payment. Seller reserves the right to assess a late payment service charge on overdue accounts. All late payments by Purchaser are subject to (i) interest charges at the rate of 1.5% per month (18% annual percentage rate) of the total amount outstanding and to be prorated on a daily basis (or alternatively, the maximum interest rate permitted by law), and (ii) any expenses and/or attorney fees incurred in connection with attempts to collect the outstanding balance.

#### 5. DELIVERY:

Purchaser shall order on the same day each week or month as agreed to with Seller and Seller shall use commercially reasonable efforts to meet any schedule date shown on invoice. Seller, however, will not be liable for any delay or failure in the estimated delivery or shipment, or for any damages that may result there from. Seller will not accept Purchaser delivery penalties levied by the Purchaser as a result of delivery failures. Seller delivers all products prepaid, via clean temperature controlled motor carriers. Seller follows the Grocery Business in Good Faith practice. Seller provides driver assist at the time and point of receipt, to ensure accurate and saleable products to our customers. Seller shall not be charged for any Accessorials unless agreed between the Seller and Purchaser in writing.

- A case count must be completed upon delivery and will be included with the receiver's signature before the driver is released.
- In lieu of a case count, Purchaser can sign for wrapped pallets subject to count.
- Seller will **not** honor claims or deductions without documentation of the discrepancy on the bill of lading or received subject to count and reported within 48 hours of delivery.
- Concealed, damaged, or mis-shipped products found after delivery must be reported within 48 hours of the **delivery appointment**. Please contact your RB Customer Service at 1-800-228-4722 with any discrepancies.

#### 6. LIABILITY

Purchaser will inspect the goods immediately upon delivery. Any shortage, damage, or loss must be reported to the Seller within 48 hours of delivery by calling RB Company Customer Service at 1-800-228-4722. Seller will have no liability for damage, shortages, or loss caused by the acts or omissions of Purchaser or by other causes beyond Seller's reasonable control. Any goods reportedly damaged or faulty for any reason shall be held by Purchaser for disposition as instructed by Seller. Seller will not be liable for any damage, loss, or delay caused by any freight carrier, including a freight carrier selected by Seller. Claims for damaged goods, suspected damaged goods, shortages, pilferages or other claims must be noted on the carrier's delivery receipt and the carrier's claim representative shall be notified immediately.

#### 7. EXTENT OF LIABILITY:

Seller's maximum liability for damages, shortages, or loss shall be to repair or to replace the goods, or, at Seller's sole option, to allow Purchaser credit in respect to the goods. Notwithstanding any other provision of this application, in no event will Seller or its affiliates be liable to Purchaser or any subsequent purchaser of any goods described herein, including the ultimate user, in contract, tort, warranty, strict liability, or otherwise, or for any special, indirect, incidental or consequential damages. **IN NO EVENT WILL SELLER BE LIABLE TO PURCHASER FOR INDIRECT, INCIDENTAL, EXEMPLARY OR CONSEQUENTIAL DAMAGES, WHETHER OR NOT SELLER HAS BEEN ADVISED OF THE POSSIBILITY OF SAME.**

#### 8. RISK OF LOSS:

The goods shall be at the risk of Purchaser as soon as delivered by Seller to or for the order of Purchaser. Purchaser shall be solely responsible for insuring the goods for their full value. Title to and risk or loss hereunder shall pass to Purchaser whether or not such products conform to any relevant specifications or to any purchase order submitted by Purchaser. The transfer of product ownership is at the customer's receiving dock. Seller requires that each product must be carefully examined by Purchaser to ensure saleable condition.

**9. TAXES AND TRANSFER OF TITLE:**

Prices stated on the invoice do not include sales, excise or use tax unless otherwise expressly set forth herein. Unless otherwise stated on the invoice, prices are stated FOB destination, with all freight charges paid by Seller. Title and risk of loss will pass to Purchaser upon delivery of the goods by the carrier unless otherwise stated. Purchaser agrees to indemnify and hold harmless Seller against any and all customs, duties, sales, use, occupational excise, value added or other taxes, assessments, charges or fines imposed upon or applicable to the price, sale and delivery of the goods by any Federal, State or local authority. In lieu of the payment of any such tax, Purchaser shall provide tax exemption certificate acceptable to the relevant taxing authorities.

**10. PROMOTIONS AND DEDUCTIONS:**

A RB sales manager must pre-approve all promotional and pricing activities and contracts applicable to such approvals must be on file with RB. Deductions may only be taken for claims that RB has previously approved. Deductions taken without adequate documentation are unauthorized.

**11. POST AUDITS:**

Post audits must be performed in accordance with industry guidelines and submitted within 2 years from the close of the fiscal year in which the claim is identified. All post audits must include full documentation to substantiate such claims. Any pricing or promotional claims must include all invoices, purchase orders and deal sheets pertaining to each claim. 60 days prior notification of these claims must be given to the seller before any deduction occurs. Any claims not conforming to the stipulations contained in this paragraph are unauthorized. Post-audit deductions received more than 24 months after the invoice date will be deemed invalid and must be repaid within 30 days.

**12. PENALTIES:**

Seller will not accept penalties or fees of any type.

**13. AUTHORITY:**

No agent, employee or representative of Seller has any authority to bind Seller through any actual or alleged affirmation, representation, or warranty in any way different from the terms and conditions set forth herein, except by a writing signed by an officer of Seller.

**14. GOVERNING LAW:**

These terms and conditions and all matters related to them are governed by the laws of the state of New Jersey, without regard to conflicts of law.

**15. ATTORNEYS FEES:**

If Seller is required to hire legal counsel to enforce any aspect of these terms and conditions or recover any damages for breach of this agreement, Seller will be entitled to recover from Purchaser reasonable attorneys' fees and other expense incurred in connection with such enforcement or recovery.

**16. LIMITATIONS OF ACTIONS:**

No actions, regardless of form, arising from the transactions completed by this application or the goods represented hereby may be brought by Purchaser more than six months after the date the cause of action first accrued.

**17. NO ASSIGNMENT:**

Purchaser shall not have the right to assign or otherwise transfer its rights and

**18. JURISDICTION AND LITIGATION:**

**FORCE MAJEURE.** Seller's performance under any order accepted pursuant to these conditions shall be excused in the event of fire, explosion, flood, severe weather, accident, pandemic, epidemic, strike, governmental act, embargo, shortages of raw materials or fuel, computer system failure, war or military action, riot, civil disturbance or any other event beyond the control of Seller or which materially affects the economic basis of the bargain ("force majeure"). Seller's performance in the event of a force majeure shall be excused for so long as the cause continues, without liability. If the force majeure shall continue unabated for ninety (90) consecutive days, Seller may, at its option, cancel any order so affected without liability.

**Non-Government Contract.** Unless otherwise agreed by Seller separately in writing, Seller does not accept government contract or grant related clauses or requirements through flow down, incorporation by reference or otherwise, including pricing and domestic preference requirements and makes no representations or certifications regarding compliance with any such government requirements, regulations or statutes.

**Compliance with Anti-Bribery Laws.** Purchaser will comply with all applicable anti-bribery and anti-corruption laws, regulations, rules and requirements including the United States Foreign Corrupt Practices Act ("FCPA"), the laws, regulations, rules and requirements of Purchaser's country, and any other applicable laws, regulations, rules and requirements. In accordance with this understanding, Purchaser represents that it, and each of its owners, directors, officers, employees, and every other person acting on its behalf, has not and will not, in connection with any business transactions involving Seller or its products, directly or indirectly: (a) offer, promise, authorize or make any payments of money or anything of value to any "Government Official" or to any agent or intermediary for further payment to any Government Official, (i) to influence the acts or decisions of such Government Official, (ii) to induce the Government Official to do or omit to do any act in violation of a lawful duty, (iii) to obtain any improper advantage, or (iv) to induce the Government Official to use his or her influence in order to affect any government act or decision, in order to obtain, retain, or direct business to any person or entity; or (b) otherwise offer, promise, authorize or pay any illegal bribe, kickback or other payment in violation of any applicable law; this prohibition includes "Facilitation Payments." A "Government Official" includes any appointed, elected, or honorary official or any career or other employee of any non-U.S. national, regional or local Government or of a public international organization; any non-U.S. political party or party official; or any candidate for non-U.S. political office, in any country. The "Government" includes any agency, department, embassy or other government entity or instrumentality. It also includes any company or other entity owned or controlled by the Government, in whole or in part. A person does not cease to be a Government Official by purporting to act in a private capacity or by the fact that he or she serves without compensation. In the event Seller believes that Purchaser is in breach of this paragraph, Purchaser shall cooperate in good faith to determine the scope of such breach, and Seller shall have the right to terminate unilaterally any and all business transactions, agreements or arrangements with Purchaser in its sole discretion and shall have no further financial obligations or liabilities to Purchaser. Purchaser shall defend and indemnify Seller against any claims, damages, costs or other expenses arising from any violations of this Section 21.

Dear Valued Customer,

Mead Johnson Nutrition is a world leader in pediatric nutrition, dedicated to our mission to nourish the world's children for the best start in life. With more than 70 products in over 50 countries, millions of parents and health care professionals around the world rely on Mead Johnson products.

The Mead Johnson name has been associated with pediatric nutrition for over 100 years. The company's Enfa™ family of brands, including Enfamil® infant formula, is the world's leading brand franchise in pediatric nutrition. We are committed to achieving our mission through the ongoing development of innovative science-based nutritional products and by creating meaningful relationships with our customers.

Thank you for your confidence in our company and our products. We appreciate and value your trust, and we promise to continue to earn it. If you have any questions, please contact your Sales Representative or Customer Service Representative.

Sincerely,



*Jeff Fischer*

Jeffrey Fischer  
Vice President Sales, Nutrition

Reckitt's TERMS AND CONDITIONS OF SALE ADDENDUM	
<b>Order Placement</b>	<p>Orders may be placed via EDI (preferred method) or fax. All sales are subject to the customer's acceptance of Reckitt's Terms and Conditions of Sale and customer's agreement to abide by the terms of Reckitt's U.S. Distribution Policy. Reckitt does not accept different or additional terms that may be contained on the customer's purchase order:</p> <ul style="list-style-type: none"> <li>• EDI enabled for payment and transactions, with pre-approved vendor partners (ordering, invoicing and payment)</li> <li>• Payment via EFT and adherence to the payment window of 30 days good funds in bank</li> </ul>
<b>Order Lead</b>	7 Calendar Days – Order to Ship. Seller requires as an average 7-Day lead time from the day of order placement to the day of shipment.
<b>Time</b>	<p>Less than Truckload Orders Delivery Schedule – (LTL): Placement of LTL orders need to be placed 7 days from ship. As an average any order that weighs less than 20,000 lbs. is considered an LTL order, but the minimum weight could vary depending on the lanes</p> <p>Full Truckload Orders (FTL): Can be placed any day of week to ship 7 days from order date. Full Truckloads do not have pre-determined ship schedules. FTL orders are those weighing greater than 30,000 lbs.</p> <p>However, lower weighing orders (above minimum requirements) would be shipped by FTL or LTL depending on the lane.</p>
<b>Order Minimums</b>	<p>Reckitt will enforce a minimum order requirement stated in Section 2.2.2 Reckitt U.S. Distribution Policy. Reckitt reserves the right to refuse direct orders placed below minimum with the following exception:</p> <ul style="list-style-type: none"> <li>• Orders that need refrigerated shipment (Gummies, Tigers Milk, and KY Liquids Beats).</li> </ul>
<b>Order Changes</b>	Accepted up to 72 hours prior to shipment, pickup, or for LTL orders before the predetermined regional pool schedule. All changes must be sent EDI, faxed, or emailed to Customer Logistics.
<b>Order Cancellation</b>	Up to 72 Business Hours prior to ship. No cancellation will be accepted for an order of goods with special requirements not normally stocked by Seller, or if the manufacture of such goods is in the process of being completed. (Customized display vehicles, etc.)
<b>Order Discrepancies</b>	Orders are subject to final confirmation of quantities, items and price by Reckitt Customer Service Department. Discrepancies noted upon receipt of goods must be communicated to Reckitt Customer Service Department within 48 hours of receipt.
<b>Discount Confirmation</b>	Reckitt will confirm discounts on all orders back to the customer. All sales are acknowledged at Reckitt discounts. When necessary, the customer is responsible for changing their records to reflect acknowledged Reckitt discounts. Please contact Reckitt Customer Logistics to resolve any discrepancies prior to shipment. No discounts shall be offered to Reseller for the payment of Reckitt invoices prior to the expiration of the thirty (30) day period set forth in Section 2.1.2 of Reckitt U.S. Distribution Policy.
<b>Payment terms</b>	<p>Payment terms are net 30 days from date of invoice, FOB destination.</p> <ul style="list-style-type: none"> <li>• EDI enabled for payment and transactions, with pre-approved vendor partners (ordering, invoicing and payment)</li> <li>• Payment via EFT and adherence to the payment window of 30 days good funds in bank.</li> </ul>
<b>Deductions</b>	No unauthorized deductions should occur when paying the invoice. All discount discrepancies should be resolved prior to shipment.
<b>Discount Change Effective Date</b>	Discount changes are effective within a window defined by Order Date and Shipment date. E.G., Discounts are effective with orders of April 1, 2022.
<b>Discount Changes</b>	Discounts are subject to change or withdrawal without notice.
<b>Backorders</b>	Reckitt does not accept or automatically generate backorders.

For additional product information, visit our website at: [www.MeadJohnson.com](http://www.MeadJohnson.com) or [www.Enfamil.com](http://www.Enfamil.com)  
 \* Prices and quotations are submitted without offer and are subject to change without notice.  
 \*\*Comment: GTIN numbers equate to adding two leading zeros in front of the UPC codes.  
 \*\*\*This bracket represents the full truckload price for infant formula.

MJN Case Code	SAP Number	Description	One Retail Selling Unit	Units per Case	Product Reimbursement Code	MJN UPC --See Comment on GTIN	Case Price	Level 1 8,000lbs	Level 2 16,000lbs	Level 3 24,000lbs	Depth (inches)	Width (inches)	Height (inches)	Case Cubic Displace (cu. ft.)	Case Gross Weight (lbs.)	Pallets Cases x Layers	Pallet Load
174201	2051531	Enfamil Infant RTU	32 fl oz Bottle	6 Bottles	00087512154	Case 300875121559	44.58	44.22	43.92	43.56	11.375	7.313	9.500	0.510	14,400	20 x 4	80
136705	2051530	Enfamil Infant Concentrate Liquid	13 fl oz Can	12 Cans	00087136741	Case 300875121542	7.43	7.37	7.32	7.26	3.500	3.500	9.125	0.290	12,680	17 x 10	170
174004	2051560	Enfamil Infant Pwd	12.5 oz Can	6 Cans	00087136542	Case 300871367418	4.77	4.73	4.70	4.66	2.950	2.950	4.438	0.280	5,950	16 x 10	160
174002	2051562	Enfamil Infant Pwd	21.1 oz Can	4 Cans	00087511976	Case 300871365025	103.14	102.36	101.58	100.80	16.93	16.80	4.380	0.330	6,135	16 x 9	144
174010	3142820	Enfamil Infant Pwd	29.4 oz Can	4 Cans	00087512127	Case 300875119778	120.44	119.52	118.64	117.72	10.750	10.563	5.063	0.430	8,544	16 x 6	96
						Case 300875121283	162.76	161.52	160.32	159.08	10.750	10.563	5.063				
						Unit 300875121276	40.69	40.38	40.08	39.77	5.190	5.190	6.500				
186401	3180002	Enfamil NeuroPro Infant RTU	2 fl oz Bottles	4 Cartons (6 bts each)	00087512129	Case 300875121313	39.60	39.36	39.12	38.84	11.250	7.500	4.900	0.239	5,657	20 x 9	180
472703	3265162	Enfamil NeuroPro Infant RTU	2 fl oz Bottles	4 Cartons (6 bts each)	00087512129	Case 300875121313	39.60	39.36	39.12	38.84	11.250	7.500	4.900	0.239	5,657	20 x 9	180
186404	3186640	Enfamil NeuroPro Infant RTU	Two 24ct Graphic Cases/Stretch Wrapped		00087512535	Case 300875125359	69.12	68.64	68.16	67.68	16.500	11.500	5.000	0.549	11,455	9 x 9	81
186501	3180084	Enfamil NeuroPro Infant Nursettes	6 (6 fl oz) Bottles/Carton	4 Cartons	00087512133	Case 300875125359	34.56	34.32	34.08	33.84	1.800	1.800	4.500	0.436	12,594	12 x 8	96
187001	3179305	Enfamil NeuroPro Infant RTU	6 (8 fl oz) Bottles/Carton	4 Cartons	00087510242	Case 300875121337	65.52	65.04	64.56	64.08	14.625	9.375	5.038	0.410	15,128	12 x 7	84
897415	3180085	Enfamil NeuroPro Infant RTU	One 12ct (8 fl oz Bottles)/Graphic Case			Case 300875102435	67.20	66.72	66.24	65.76	15.063	9.875	5.813	0.549	11,455	9 x 9	81
187002	3179307	Enfamil NeuroPro Infant RTU	32 fl oz Bottle	6 Bottles	00087512141	Case 300875102428	16.80	16.68	16.56	16.44	4.750	4.750	5.500	0.549	11,455	9 x 9	81
185308	3173307	Enfamil NeuroPro Infant Pwd Single Serve Pckts	14 (17.6g) Stk Pck/Carton	4 Cartons	00087512103	Case 300875123973	32.52	32.28	32.04	31.80	1.800	1.800	4.500	0.510	14,560	20 x 4	80
472503	3264228	Enfamil NeuroPro Infant Pwd Single Serve Pckts	14 (17.6g) Stk Pck/Carton	4 Cartons	00087512103	Case 300875121412	11.03	10.95	10.86	10.78	3.582	3.582	9.500	0.300	3,088	27 x 5	135
185301	3172812	Enfamil NeuroPro Infant Pwd	20.7 oz Tub	6 Tubes	00087512107	Case 300875121047	62.72	62.16	61.60	61.04	8.750	7.500	8.000	0.300	3,088	27 x 5	135
472505	3264230	Enfamil NeuroPro Infant Pwd	20.7 oz Tub	6 Tubes	00087512107	Case 300875121030	45.68	45.54	45.40	45.26	3.360	4.130	7.130	0.589	10,662	10 x 7	70
185307	3173461	Enfamil NeuroPro Infant Pwd	28.3 oz Can	4 Cans	00087512109	Case 300875121078	34.84	34.58	34.32	34.06	19.438	9.000	5.813	0.589	10,662	10 x 7	70
472502	3263944	Enfamil NeuroPro Infant Pwd	28.3 oz Can	4 Cans	00087512109	Case 300875121092	46.31	45.96	45.62	45.27	5.190	5.190	6.500	0.431	8,270	16 x 6	96
185303	3172817	Enfamil NeuroPro Infant Pwd	31.4 oz Box	4 Boxes	00087512111	Case 300875121092	200.72	199.20	197.68	196.24	12.436	10.567	7.721	0.590	9,670	12 x 5	60
472504	3264229	Enfamil NeuroPro Infant Pwd	31.4 oz Box	4 Boxes	00087512111	Case 300875121115	50.18	49.80	49.42	49.06	3.560	5.810	9.688	0.590	9,670	12 x 5	60
185304	3172819	Enfamil NeuroPro Infant Pwd	36.4 oz Box	4 Boxes	00087512148	Case 300875121122	200.72	199.20	197.68	196.24	12.436	10.567	7.721	0.590	9,670	12 x 5	60
472507	3264232	Enfamil NeuroPro Infant Pwd	36.4 oz Box	4 Boxes	00087512148	Case 300875121115	50.18	49.80	49.42	49.06	3.560	5.810	9.688	0.590	9,670	12 x 5	60
						Case 300875127483	57.06	56.64	56.20	55.78	12.436	10.567	7.721	0.590	9,670	12 x 5	60
						Unit 300875127483	57.06	56.64	56.20	55.78	3.560	5.810	9.688				
145301	1222396	Enfamil A.R. 20 Cal Nursette 2 oz	6 (2 fl oz) Bottles/Carton	8 Cartons	000871453418	Case 300871453012	66.16	65.68	65.20	64.64	15.250	11.438	4.906	0.495	10,950	10 x 8	80
496201	3208432	Enfamil A.R. Pwd	12.9 oz Can	6 Cans	00087020142	Case 300871453418	8.27	8.21	8.15	8.08	3.653	5.000	4.500	0.320	5,300	16 x 9	144
496204	3209470	Enfamil A.R. Pwd	19.5 oz Tub	4 Tubes	00087020165	Case 300870201027	123.78	122.88	121.92	121.02	12.625	8.625	5.063	0.395	6,560	15 x 7	105
496202	3208434	Enfamil A.R. Pwd	27.4 oz Can	4 Cans	00087512642	Case 300870201423	20.63	20.46	20.32	20.17	4.150	4.150	4.810	0.395	6,560	15 x 7	105
496205	3209663	Enfamil A.R. Pwd	30.4 oz Box	4 Boxes	00087510096	Case 300870201652	38.82	38.53	38.24	37.95	6.300	4.000	5.308	0.390	8,072	18 x 7	112
						Case 300875126431	51.23	50.85	50.46	50.08	5.190	5.190	5.750	0.587	9,450	12 x 5	60
						Unit 300875126424	224.40	223.72	223.04	222.36	12.436	10.567	7.721	0.587	9,450	12 x 5	60
						Case 300875100967	56.10	55.68	55.26	54.84	3.580	5.810	9.688				

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197902	3176714	Enfamil NeuroPro EnfaCare RTU	6 (2 fl oz) Bottles/Carton	4 Cartons	00087512203	300875127315	41.52	41.28	40.80	40.56	11.250	7.500	4.900	0.240	5,666	20 x 9	180
197701	3168592	Enfamil NeuroPro EnfaCare Pwd	13.6 oz Can	6 cans	00087512208	300875122037	170.28	10.32	10.32	10.14	3.563	5.500	5.500	0.320	6,202	16 x 9	144
197703	3168591	Enfamil NeuroPro EnfaCare Pwd	23 oz Can	4 Cans	00087512879	300875122082	28.38	28.17	27.95	27.74	4.150	4.150	4.810	0.080	6,860	16 x 8	128
174701	2050691	Enfamil Gentlease Pwd	12.4 oz Can	6 Cans	00087510089	300875128794	42.51	42.19	41.87	41.55	5.190	5.190	5.250				
174708	3125594	Enfamil Gentlease Pwd	19.9 oz Can	4 cans	00087511978	300875100691	19.27	19.13	18.98	18.84	4.150	4.150	4.810	0.320	5,800	16 x 9	144
174709	3125595	Enfamil Gentlease Pwd	27.7 oz Can	4 Cans	00087512125	300875119785	33.12	32.87	32.62	32.37	5.190	5.190	4.875	0.330	6,049	16 x 9	144
493901	3204862	Enfamil NeuroPro Gentlease Nursette 20 Cal RTU	2 fl oz Bottle	4 Cartons (8 btl each)	000875146441	300875121252	44.67	44.33	44.00	43.66	5.188	5.188	6.500	0.430	8,098	16 x 6	96
493906	3215263	Enfamil NeuroPro Gentlease RTU	Two 24ct (2 fl oz Bottles) Graphic Case	Two 24ct Graphic Cases/Stretch Wrapped	00087512553	300875102664	39.60	39.36	39.12	38.84	11.250	7.500	4.900	0.500	5,657	20 X 9	180
494101	3204864	Enfamil NeuroPro Gentlease RTU	6 (8 fl oz) Bottles/Carton	4 Cartons	00087510341	300875146414	9.90	9.84	9.78	9.66	3.563	3.563	4.500	11.450	5,724	9 x 9	81
494103	3215262	Enfamil NeuroPro Gentlease RTU	One 12ct (8 fl oz Bottles) Graphic Case	Two 12ct Graphic Cases/Stretch Wrapped	00087512399	300875103425	77.76	77.28	76.56	76.08	15.063	9.875	5.813	0.500	15,639	12 X 7	84
494104	3204863	Enfamil NeuroPro Gentlease RTU	32 fl oz Bottle	6 Bottles	00087511562	300875103418	19.44	19.32	19.14	19.02	4.750	7.188	5.500	0.540	15,500	10 X 7	70
792004	3192259	Enfamil NeuroPro Gentlease Single Serve Pckts	14 (17.4g) Sk Pck/Carton	4 Cartons	000875151213	300875123997	36.12	35.88	35.52	35.28	11.375	10.500	5.875	0.510	14,668	20 X 4	80
792001	3192028	Enfamil NeuroPro Gentlease Pwd	19.5 oz Tub	4 Tubs	00087512119	300875115626	11.95	11.86	11.77	11.68	3.582	3.582	9.500	0.300	3,050	27 X 5	135
792009	3198879	Enfamil NeuroPro Gentlease Pwd	27.4 oz Can	4 Cans	00087512121	300875121146	73.92	73.36	72.80	72.24	8.750	7.500	8.000	0.400	6,560	15 x 7	105
792003	3192257	Enfamil NeuroPro Gentlease Pwd	30.4 oz Box	4 Boxes	00087512123	300875121191	204.92	203.40	201.84	200.32	10.750	10.563	6.563	0.430	8,023	16 x 6	96
792002	3192255	Enfamil NeuroPro Gentlease Pwd	35.2 oz Box	4 Boxes	00087512750	300875121214	51.23	50.85	50.46	50.08	5.188	5.188	6.500	0.590	9,860	12 x 5	60
197801	3173309	Enfamil NeuroPro Sensitive Pwd	19.5 oz Tub	4 Tubs	00087512452	300875121238	54.12	53.72	53.30	52.90	5.810	5.560	9.688	0.590	10,950	12 x 5	60
197802	3173463	Enfamil NeuroPro Sensitive Pwd	29.4 oz Box	4 Boxes	00087512454	300875127513	247.84	246.00	244.16	242.24	12.436	10.567	7.721	0.590	10,950	12 x 5	60
786701	3222120	Enfamil Enspire Pwd	20.50 oz Tub	4 Tubs	00087511748	300875127506	61.96	61.50	61.04	60.56	3.560	5.810	9.688	0.400	6,863	15 x 7	105
786702	3226132	Enfamil Enspire Pwd	30 oz Box	4 Boxes	00087512041	300875124536	155.28	154.12	152.96	151.80	13.063	9.000	5.813	0.395	6,772	15 x 7	105
786704	3226387	Enfamil Enspire Pwd	27.4 oz Can	4 Cans	00087512682	300875117484	43.85	43.52	43.19	42.86	4.400	4.400	5.500	0.587	7,496	12 x 5	60
						300875120415	59.54	59.10	58.64	58.20	3.560	5.810	9.688	0.390	8,012	16 x 7	112
						300875126837	223.56	221.88	220.20	218.52	10.750	10.563	5.938	0.590	10,950	12 x 5	60
						300875126820	55.89	55.47	55.05	54.63	5.190	5.190	5.750				

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499901	31994413	Enfamil® Enspire Gentlease®	19.5 oz Tub	4 Tubs	00087512353	Case	186.60	185.20	183.80	182.40	13.063	9.000	5.813	0.400	6.863	15 x 7	105
499902	31994418	Enfamil® Enspire Gentlease Pwd	29 oz Box	4 Boxes	00087512355	Case	46.65	46.30	45.95	45.60	12.436	10.567	7.721	0.590	9.539	12 x 5	60
898401	2049718	Nutrigen®	6 (6 fl oz bottles)/carton	4 cartons	00087510517	Case	61.44	60.98	60.52	60.06	3.560	5.810	9.888	0.500	12.400	8 x 12	96
898207	3200488	Nutrigen®	6 (8 fl oz bottles)/carton	4 cartons	00087513147	Case	79.68	79.20	78.48	78.00	14.625	9.375	5.500	0.400	12.400	8 x 12	96
898202	2049518	Nutrigen®	32 fl oz Bottle	6 Bottles	00087511564	Case	89.28	88.56	87.84	87.36	15.063	9.875	5.813	0.500	15.639	7 x 12	84
898501	2049717	Nutrigen® Concentrate Liquid	13 fl oz Can	12 Cans	00087511564	Case	22.32	22.14	21.96	21.84	2.375	3.735	5.438	0.510	14.560	20 x 4	80
897302	2050661	Nutrigen® with Enfliora™ LGG®	12.6 oz Can	6 Cans	00087512394	Case	85.14	84.54	83.88	83.68	11.375	7.563	10.250	0.290	12.680	17 x 10	170
154804	2050676	Nutrigen® with Enfliora LGG Toddler Pwd	12.6 oz Can	6 Cans	00087510734	Case	118.68	118.19	117.42	117.22	12.375	9.125	4.458	0.320	6.000	16 x 9	144
897301	2050660	Nutrigen® with Enfliora LGG Pwd	19.8 oz Can	4 Cans	00087512394	Case	212.60	211.00	209.40	207.80	10.750	10.563	5.000	0.330	6.050	16 x 9	144
897309	3130631	Nutrigen® with Enfliora LGG Pwd	27.8 oz Can	4 Cans	00087512222	Case	53.15	52.75	52.35	51.95	5.190	5.190	4.875	0.430	8.412	16 x 6	96
143301	1222438	Pregestimil®	6 (2 fl oz) Bottles/Carton	8 Cartons	00087514334	Case	64.07	63.59	63.11	62.63	5.190	5.190	6.500	0.500	10.620	10 x 9	90
143401	1222395	Pregestimil Nursette 24 Cal RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087514344	Case	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10.620	10 x 9	90
36721	1014853	Pregestimil Pwd	1 lb Can	6 Cans	00087036701	Case	9.18	9.11	9.04	8.97	15.250	11.438	4.906	0.500	10.620	10 x 9	90
184101	2050880	Enfamil® ProSobee® RTU	32 oz Bd	4 Bottles	00087512364	Case	31.95	31.71	31.47	31.23	12.625	8.625	5.063	0.320	7.300	16 x 9	144
119501	1158652	Enfamil® ProSobee Concentrate Liquid	13 fl oz Can	12 Cans	00087519541	Case	44.16	43.84	43.48	43.16	7.875	7.688	9.875	0.350	9.820	30 x 4	120
179506	3181651	Enfamil® ProSobee Pwd	12.9 oz Can	6 Cans	00087512144	Case	61.20	60.72	60.24	59.88	12.375	9.125	4.438	0.290	12.680	17 x 10	170
179505	3180902	Enfamil® ProSobee Pwd	20.9 oz Can	4 Cans	00087512144	Case	5.10	5.06	5.02	4.99	2.950	2.950	4.250	0.280	5.950	16 x 10	160
498102	3221965	Enfamil® Reguline™	12.4 oz Can	6 Cans	00087511132	Case	127.80	126.84	125.88	124.92	12.375	8.625	4.500	0.329	6.299	16 x 9	144
498101	3209701	Enfamil® Reguline Pwd	19.5 oz Tub	4 Tubs	00087511157	Case	155.28	154.12	152.96	151.80	10.750	10.563	5.000	0.320	7.300	16 x 9	144
179101	2055489	PurAmino Infant	14.1 oz Can	4 Cans	00087510480	Case	38.82	38.53	38.24	37.95	5.190	5.190	4.875	0.320	5.800	16 x 9	144
178701	2055491	PurAmino Jr Pwd Unflavored	14.1oz Can	4 Cans	00087512246	Case	121.26	120.36	119.46	118.56	12.625	8.625	5.063	0.320	5.800	16 x 9	144
178801	2055490	PurAmino Jr Pwd Vanilla	14.1oz Can	4 Cans	00087512244	Case	20.21	20.06	19.91	19.76	4.150	4.150	4.810	0.400	6.522	15 x 7	105

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146301	125917	Enfamil Human Milk Fortifier	5 ML Vial	2 Cartons (25 pouches, 4vials each)	00087146341	300871463011	\$11.50	507.66	503.82	500.00	12.990	7.490	7.230	0.410	5,730	18 x 6	108
201418	1118909	Enfamil Human Milk Fortifier - Liquid	.71 g Foil Sachet	2 Cartons (100 each)	00087201448	300872014482	218.92	253.83	215.64	214.00	7.750	4.750	7.625	0.160	1,060	30 x 10	300
166802	2042868	Enfamil Nursette 24 Cal RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087512058	300875120583	66.16	65.68	65.20	64.64	15.250	11.438	4.906	0.500	10,620	10 x 9	90
156601	2027726	Enfamil® Premature High Protein	6 (2 fl oz) Bottles/Carton	8 Cartons	00087511574	300875115746	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10,620	10 x 9	90
156601	3244357	Enfamil Premature High Protein 24 Cal RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087511574	300875115746	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10,620	10 x 9	90
156401	2027724	Enfamil Premature with Iron Nursette 20 Cal RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087511570	300875115701	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10,620	10 x 9	90
156401	3254583	Enfamil Premature with Iron Nursette 20 Cal RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087511570	300875115701	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10,620	10 x 9	90
156301	2027723	Enfamil Premature with Iron Nursette 24 Cal RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087511568	300875115685	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10,620	10 x 9	90
156301	3254582	Enfamil Premature with Iron Nursette 24 Cal RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087511568	300875115685	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10,620	10 x 9	90
156301	2027725	Enfamil Premature Nursette 30 Cal RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087511572	300875115725	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10,620	10 x 9	90
156501	3254573	Enfamil Premature Nursette 30 Cal RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087511572	300875115725	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10,620	10 x 9	90
167101	2025845	Enfamil® Unflavored Nursettes 2 oz	6 (2 fl oz) Bottles/Carton	8 Cartons	00087511503	300875115046	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.495	10,950	10 x 8	80
134501	1215249	Water, Oral Use RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087134541	300871345010	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10,620	10 x 9	90
134601	1216350	8% Glucose Water RTU	6 (2 fl oz) Bottles/Carton	8 Cartons	00087134641	300871346017	73.44	72.88	72.32	71.76	15.250	11.438	4.906	0.500	10,620	10 x 9	90

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**\*\*Comment: GTIN numbers equate to adding two leading zeros in front of the UPC codes.**  
**\*\*\*This bracket represents the full truckload price for infant formula.**

MJN Case Code	SAP Number	Description	One Retail Selling Unit	Units per Case	Product Reimbursement Code	MJN UPC **See Comment on GTIN#	Case Price	Level 1 8,000lbs	Level 2 16,000lbs	Level 3*** 24,000lbs	Depth (inches)	Width (inches)	Height (inches)	Case Cubic Displace (cu. ft.)	Case Gross Weight (lbs.)	Pallets 48x40 Cases x Layers	Pallet Load
167206	2039832	Enfagrow PREMIUM Toddler Nutritional Drink Natural Milk Pwd	24 oz Can	4 Cans	00087146741	Case	95.20	94.48	93.76	93.04	10.750	10.563	5.000	0.330	7.200	16 x 9	144
185101	3170182	Enfagrow PREMIUM Toddler Nutritional Drink Natural Milk Pwd	29.1 oz Can	4 Cans	00087512903	Case	124.64	123.72	122.76	121.84	10.750	10.563	4.875	0.430	8.469	16 x 6	96
869235	3189347	Enfagrow PREMIUM Toddler Nutritional Drink Vanilla Pwd	32 oz Can	4 Cans	00087512542	Case	110.56	109.72	108.92	108.08	10.750	10.563	6.500	0.430	9.914	16 x 6	96
167229	3189345	Enfagrow PREMIUM Toddler Nutritional Drink Natural Milk Pwd	32 oz Can	4 Cans	00087511413	Case	110.56	109.72	108.92	108.08	10.750	10.563	6.500	0.430	9.914	16 x 6	96
177508	3158115	Enfagrow NeuroPro RTD Natural Milk 8oz (4x6 bottle)	6 (8 fl oz bottles)/carton	4 cartons	00087511751	Case	49.68	49.20	48.96	48.48	15.625	7.313	6.250	0.410	15.128	15 X 7	105
177509	3180081	Enfagrow NeuroPro RTD Natural Milk 32oz	32 fl oz Bottle	4 Bottles	00097511961	Case	36.48	36.20	35.92	35.64	7.875	7.688	9.875	0.350	9.820	30 x 4	120
						Unit	9.12	9.05	8.98	8.91	3.582	3.582	9.500				

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\*\*\*This bracket represents the full truckload price for infant formula.

MJN Case Code	SAP Number	Description	One Retail Selling Unit	Units per Case	Product Reimbursement Code	MJN UPC --See Comment on GTIN#	Case Price	Level 1 8,000lbs	Level 2 16,000lbs	Level 3*** 24,000lbs	Depth (inches)	Width (inches)	Height (inches)	Case Cubic Displace (cu. ft.)	Case Gross Weight (lbs.)	Pallets 48x40 Cases x Layers	Pallet Load
424701	3119481	Erfancom Prenatal Multivitamin (4x3BTL) <b>Prenatal</b>	1 (30 CT) Bottle	12 Bottles	00087512480	Case	203.76	202.20	200.76	199.20	10.188	7.813	5.735	0.250	3.215	22 x 8	176
196301	3173152	Erfancom Prenatal Multivitamin Natural Fruit Gummy (8x3BTL)	1 (75 CT) Bottle	24 Bottles	00087512942	Unit	16.98	16.85	16.73	16.60	2.375	2.375	4.688	0.960	21.488	14 x 3	42
194801	3123461	Erfanfam Prenatal Multivitamin Natural Fruit Gummy (8x3BTL) <b>Probiotic</b>	1 (75 CT) Bottle	24 Bottles	00087512942	Case	372.24	369.36	366.72	363.84	13.000	9.875	12.875	0.960	21.488	14 x 3	42
						Unit	15.51	15.39	15.28	15.16	3.188	3.188	6.313				
						Case	904.80	894.80	893.08	890.88	8.858	7.087	8.543	0.310	5.282	28 x 4	112
						Unit	18.99	18.85	18.71	18.56	1.083	2.007	3.740				
86504	1253339	D-Vi-Sol Drops 50ML (4X3BTL) US <b>Pediatric</b>	1 (50 mL) Bottle/ Carton	12 Cartons	00087086544	Case	100.68	99.96	99.12	98.40	8.750	7.750	5.375	0.210	3.150	30 x 8	240
74026	1015176	Fer-In-Sol (12 BTLx50ML)	1 (50 mL) Bottle/ Carton	12 Cartons	00087074002	Unit	8.39	8.26	8.12	8.00	1.690	2.690	4.410				
40265	1014887	Poly-Vi-Sol (12 BTLx50ML)	1 (50 mL) Bottle/ Carton	12 Cartons	00087074002	Case	109.20	108.36	107.52	106.80	8.750	7.750	5.375	0.210	3.150	30 x 8	240
						Unit	9.10	9.03	8.96	8.90	1.690	2.690	4.410				
40506	1014879	Poly-Vi-Sol with Iron (12 BTLx50ML)	1 (50 mL) Bottle/ Carton	12 Cartons	00087040203	Case	100.68	99.96	99.12	98.40	8.750	7.750	5.375	0.210	3.150	30 x 8	240
						Unit	8.39	8.26	8.12	8.00	1.690	2.690	4.410				
40365	1014875	Tri-Vi-Sol (12 BTLx50ML)	1 (50 mL) Bottle/ Carton	12 Cartons	000870405017	Case	100.68	99.96	99.12	98.40	8.750	7.750	5.375	0.210	3.150	30 x 8	240
						Unit	8.39	8.26	8.12	8.00	1.690	2.690	4.410				
						Case	100.68	99.96	99.12	98.40	8.750	7.750	5.375	0.210	3.150	30 x 8	240
						Unit	8.39	8.26	8.12	8.00	1.690	2.690	4.410				

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#### MEAD JOHNSON SPECIAL METABOLIC PRODUCTS

CAUTION: Although not prescription items, these special formulas are designed for inborn metabolic errors and other special feeding problems.

These products should only be dispensed for use under the continuous supervision of a physician(s) experienced in treating these metabolic disorders.

Demand for these products is extremely limited—in some cases to parents of infants and children requiring dietary management of inborn errors of metabolism and other feeding problems.

As such, Mead Johnson & Company is making them available through wholesale drug outlets solely for the purpose of facilitating their availability to patient-users.

Routine wholesale or retail stocking is not encouraged except in instances where specific customer requests occur. These products are available in single-case quantities.

These products may be obtained via routine Mead Johnson & Company order, by writing Mead Johnson & Company, Customer Service, 2400 W. Lloyd Expressway, Evansville, IN 47721

or, in emergency cases, by calling Mead Johnson & Company Customer Service at 1-800-457-3550.

A delivery date should always be specified in emergency situations.

MJN Case Code	SAP Number	Description	Unit Size	Units per Case	Product Reimbursement Code	MJN UPC **See Comment on GTIN#	Case Price	Level 1 8,000lbs	Level 2 16,000lbs	Level 3*** 24,000lbs	Case Depth (inches)	Case Width (inches)	Case Height (inches)	Case Cubic Displace (cu. ft.)	Case Gross Weight (lbs.)	Pallets Cases x Layers	Pallet Load
892801	2001952	BCAD 1	1 lb Can	6 Cans	00087510184	300875101858	245.76	243.90	242.10	240.24	12.500	8.313	5.025	0.300	7,450	16 X 9	144
891501	1281386	BCAD 2	1 lb Can	6 Cans	00087510015	300875101100	40.96	40.85	40.35	40.04	4.130	4.130	4.890	0.300	7,450	16 X 9	144
892901	2001955	GA	1 lb Can	6 Cans	00087510188	300875100158	69.50	68.98	68.44	67.94	12.500	4.130	4.890	0.300	7,450	16 X 9	144
893301	2001965	HCY 1	1 lb Can	6 Cans	00087510202	300875101889	327.66	325.20	322.74	320.28	12.500	4.130	4.890	0.300	7,450	16 X 9	144
891901	1281399	HCY 2	1 lb Can	6 Cans	00087510027	300875102039	245.76	243.90	242.10	240.24	12.500	4.130	4.890	0.300	7,450	16 X 9	144
893101	2001961	LMD	1 lb Can	6 Cans	00087510196	300875102022	40.96	40.85	40.35	40.04	4.130	4.130	4.890	0.300	7,450	16 X 9	144
893201	2001963	OA 1	1 lb Can	6 Cans	00087510199	300875100271	69.50	68.98	68.44	67.94	12.500	4.130	4.890	0.300	7,450	16 X 9	144
891701	1281394	OA 2	1 lb Can	6 Cans	00087510022	300875101995	245.76	243.90	242.10	240.24	12.500	4.130	4.890	0.300	7,450	16 X 9	144
892601	2001922	Phenyl-Free 1	1 lb Can	6 Cans	00087510172	300875101124	398.94	395.94	392.94	389.94	12.500	8.313	5.025	0.300	7,450	16 X 9	144
891301	1281335	Phenyl-Free 2	1 lb Can	6 Cans	00087510003	300875100226	66.49	65.99	65.49	64.99	4.130	4.130	4.890	0.300	7,450	16 X 9	144
891401	1281334	Phenyl-Free 2HP	1 lb Can	6 Cans	00087510010	300875101735	180.18	178.80	177.48	176.10	12.500	8.313	5.025	0.300	7,450	16 X 9	144
892713	3144090	PFD Toddler	14.1 oz Can	6 Cans	00087510178	300875101728	30.03	29.80	29.58	29.35	4.130	4.130	4.890	0.300	7,450	16 X 9	144
891601	1281389	PFD 2	1 lb Can	6 Cans	00087510018	300875100035	34.67	34.41	34.15	33.89	4.130	4.130	4.890	0.300	7,450	16 X 9	144
893001	2001957	TYROS 1	1 lb Can	6 Cans	00087510191	300875100103	60.71	60.25	59.80	59.34	12.500	8.313	5.025	0.300	7,450	16 X 9	144
891801	1281396	TYROS 2	1 lb Can	6 Cans	00087510024	300875101131	417.00	413.88	410.76	407.64	12.500	8.313	5.025	0.300	7,450	16 X 9	144
893401	2001967	WND 1	1 lb Can	6 Cans	00087510205	300875100240	69.50	68.98	68.46	67.94	12.500	4.130	4.890	0.300	7,450	16 X 9	144
892001	1281401	WND 2	1 lb Can	6 Cans	00087510029	300875102060	122.88	121.98	121.02	120.12	12.500	8.313	5.025	0.300	7,450	16 X 9	144
129601	2009495	Enfaport™ RTU	6 (6 fl oz) Bottles/Carton	4 Cartons	00087510525	300875102053	20.48	20.33	20.17	20.02	4.130	4.130	4.890	0.300	7,450	16 X 9	144
38722	2032500	Portagen Powder	14.46 oz Can	6 Cans	00087511728	300875101155	174.66	173.34	172.02	170.76	12.500	8.313	5.025	0.300	7,450	16 X 9	144
42521	1014894	Product 3232A Powder	1 lb Can	6 Cans	00087042541	300875100295	29.11	28.89	28.67	28.46	4.130	4.130	4.890	0.280	7,050	16 X 10	160
						300875105251	58.44	58.00	57.56	57.12	14.625	9.375	5.500	0.440	12,400	12 X 8	96
						300875105252	14.61	14.50	14.39	14.28	6.922	4.563	5.038	0.320	6,850	16 X 9	144
						300875117293	118.14	117.24	116.34	115.50	12.625	8.625	5.063	0.320	6,850	16 X 9	144
						300875117286	19.69	19.54	19.39	19.25	4.150	4.150	4.810	0.280	7,050	16 X 10	160
						300870425218	371.16	374.34	371.52	368.70	12.375	8.625	4.500	0.280	7,050	16 X 10	160
						300870425416	62.86	62.39	61.92	61.45	4.130	4.130	4.380	0.280	7,050	16 X 10	160