



Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: June 9, 2023

To: L. Erin Kellam, Deputy Commissioner
Indiana Department of Administration

From: Christina Garcia, Procurement Specialist
Indiana Department of Administration

Subject: Negotiated Bid # 23-74607; Women, Infants, and Children (WIC) Formula Cost-Containment System

Total Purchase Price: \$796,939.086

Based on the evaluation of responses received for Negotiated Bid 23-74607, **Mead Johnson & Company, LLC** is recommended for award to provide infant formula to the Indiana Department of Health. Terms of this recommendation are included in this letter.

The evaluation team received bids from two (2) Respondents:

- Abbott Laboratories Inc.
- Mead Johnson & Company, LLC

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the State clarified with Respondents to ensure specifications were met.

Purchasing Preferences Claimed

- Not applicable to this bid.

The State awarded to the overall low bidder meeting all specification requirements. The final overall evaluation score is listed in the table below:

Table 1: Final Overall Evaluation Score

Bidder	Total bid Amount	Preference	Evaluation Bid Amount
Mead Johnson & Company, LLC	\$796,939.086	none	\$796,939.086
Abbott Laboratories Inc.	\$1,091,023.806	none	\$1,091,023.806

Award Summary

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. IDOA evaluated the bids based on the stipulated criteria outlined in the bid documents.

Pending successful contract negotiations, the initial term of the contract shall be for a period of two (2) years from the date of contract execution. There may be two (2) one-year renewals for a total of four (4) years at the State's option.

Christina Garcia

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Procurement Specialist
Indiana Department of Administration